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**A. N. PIERSON**

INCORPORATED

WHOLESALE

**FLORISTS AND NURSERYMEN**

CROMWELL, CONNECTICUT

**TRADE  
PRICE LIST**

**Fall 1952 — Spring 1953**

*Backed by production since 1872*

*Members of*

The Connecticut Nurserymen's Association

The New England Nurserymen's Association

American Association of Nurserymen

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ANDREW A. PIERSON  
PRESIDENT  
EMILY M. PIERSON  
VICE PRESIDENT



WALLACE R. PIERSON, JR.  
TREASURER & GENERAL MANAGER  
JAMES McNEIL  
SECRETARY

WHOLESALE  
FLORISTS AND NURSERYMEN

CROMWELL, CONN.

JOHN E. WEBER  
COMPTROLLER

TELEPHONE MIDDLETOWN 7-2511

Jan. 21st, 1954

Library, U. S. Dept. of Agriculture  
Washington 25, D.C.

Dear Sirs:

Attention Mr. R. R. Shaw, Librarian

In response to your request we are pleased to  
send you copies of our latest trade lists.

Due to very heavy bookings for spring of 1954  
which sold us out on many items, we did not issue  
a fall 1953 - spring 1954 list. We are placing  
your name on our mailing list, however, to receive  
further copies when issued.

Yours very truly

A. N. PIERSON, INC.

A. E. Webster

AEW:D  
Enc/s



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**A. N. PIERSON, INC.**

WHOLESALE

**Florists and Nurserymen**

**CROMWELL, CONN.**

PHONE — MIDDLETOWN 7-2511

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**TRADE PRICE LIST**

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**Fall 1952 - Spring 1953**

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Represented by

**E. D. ROBINSON**

38 South Elm St.,

Wallingford, Conn.

Phone 9-5672

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## TO THE TRADE

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Nursery located on Route 9 —

12 miles south of Hartford, Conn.

4 miles north of Middletown, Conn.

*Packing.* Net f. o. b. our shipping point. Packing charges are extra. We make no charge for packing car lot orders in bulk.

*This list cancels all previous lists, and  
Prices are subject to change without notice.*

Orders are accepted on condition that they shall be void should stock become injured by frost or other causes beyond our control. We cannot be responsible for loss caused by damage or delay in transit. If such damage occurs, it must be reported and entered immediately with your local agent of the transportation company.

CLAIMS for error or shortage will be gladly corrected, but we must be notified within TEN DAYS after arrival of the stock. Such claims must be based upon an actual check of material at the time shipment arrives and not after it has been sold or lined out. Positively no claims will be allowed unless we (or the shipper) are notified within 10 days of arrival of the shipment.

*Quantity Discount.* Five to 24 plants furnished at the 10 rate, 25 and up at the 100 rate and 250 at the 1,000 rate.

*Guarantee.* Prices do not include any guarantee of growth whatever.

*Terms.* All accounts are due and payable 30 days from date of invoice. Cash, security, or satisfactory Trade References will be required from unknown parties. Interest at 6% will be charged upon all past due accounts. Cash discounts: 2% 10 days from date of invoice.

Where quantity ordered is of sufficient amount we can arrange for shipment by motor freight at prevailing rates. Our favorable locations make it advantageous for our customers to come with their trucks and take away their purchases.

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## NOTICE

ALL AGREEMENTS AND CONTRACTS ARE SUBJECT TO ABILITY OF SHIPPER TO OBTAIN THE NECESSARY MANPOWER TO DIG AND PACK MATERIAL AND TO PRIORITIES ON MATERIAL AND TRANSPORTATION WHICH MAY LIMIT, RESTRICT OR MAKE IMPOSSIBLE PERFORMANCE THEREUNDER.

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A. N. PIERSON, INC.

Phone Middletown 7-2511

Cromwell, Conn.

ARTHUR E. WEBSTER ~ Nursery Superintendent

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## EVERGREEN TREES

|  | 10 rate<br>each | 100 rate<br>each |
|--|-----------------|------------------|
| <b>CHAMAECYPARIS</b>                                       |                 |                  |
| <i>psifera aurea</i> <b>GOLDEN SAWARA CYPRESS</b>          |                 |                  |
| 18 to 24 in. ....  | 2.00            | .....            |
| 2 to 3 ft. ....  | 2.25            | .....            |
| 3 to 4 ft. ....  | 3.50            | .....            |
| <i>plumosa</i> <b>PLUME CYPRESS</b>                        |                 |                  |
| 18 to 24 in. ....  | 2.00            | .....            |
| 2 to 3 ft. ....  | 2.25            | .....            |
| 3 to 4 ft. ....  | 3.50            | .....            |
| <b>JUNIPERUS</b>   |                 |                  |
| <i>c. hibernica</i> <b>IRISH JUNIPER</b>                   |                 |                  |
| 18 to 24 in. ....  | 1.50            | .....            |
| 2 to 3 ft. ....  | 1.75            | .....            |
| <i>c. pfitzeriana</i> <b>PFITZER'S JUNIPER</b>             |                 |                  |
| 18 to 24 in. ....  | 3.75            | .....            |
| <i>excelsa stricta</i> <b>GREEK JUNIPER</b>                |                 |                  |
| 2 to 2½ ft. ....   | 3.00            | .....            |
| <i>squamata meyeri</i> <b>MEYER JUNIPER</b>                |                 |                  |
| 12 to 15 in. ....  | 1.75            | .....            |
| 15 to 18 in. ....  | 2.00            | 1.75             |
| 18 to 24 in. ....  | 2.50            | .....            |
| <i>PSEUDOTSUGA douglasi</i> <b>DOUGLAS FIR</b>             |                 |                  |
| 18 to 24 in. ....  | 2.50            | .....            |
| 2 to 3 ft. ....  | 3.50            | .....            |
| <b>TAXUS</b>   |                 |                  |
| <i>cuspidata</i> <b>SPREADING YEW</b>                      |                 |                  |
| 15 to 18 in. ....  | 3.25            | 3.00             |
| 18 to 24 in. ....  | 3.75            | 3.50             |
| <i>cuspidata Andersoni</i> <b>ANDERSON YEW (SPREADING)</b> |                 |                  |
| 15 to 18 in. ....  | 3.00            | 2.75             |
| 18 to 24 in. ....  | 3.75            | 3.50             |
| <i>c. browni</i> <b>BROWN YEW</b>                          |                 |                  |
| 15 to 18 in. ....  | 3.25            | 3.00             |
| <i>c. capitata</i> <b>UPRIGHT YEW</b>                      |                 |                  |
| 15 to 18 in. ....  | 3.50            | .....            |
| 18 to 24 in. ....  | 4.00            | .....            |
| 2 to 2½ ft. ....   | 5.00            | .....            |
| 2½ to 3 ft. ....   | 6.50            | .....            |
| 3 to 3½ ft. ....   | 9.00            | .....            |
| 3½ to 4 ft. ....   | 10.00           | .....            |
| 4 to 4½ ft. ....   | 13.50           | .....            |

## TAXUS—continued

|   | 10 rate<br>each | 100 rate<br>each |
|---|-----------------|------------------|
| <i>c. capitata</i> hedge type <b>SPREADING</b>    |                 |                  |
| 2 to 2½ ft. ....                                  | 4.25            | 4.00             |
| 2½ to 3 ft. ....                                  | 5.00            | 4.75             |
| 3 to 4 ft. ....                                   | 7.50            | .....            |
| <i>c. columnaris capitata</i> <b>COLUMNAR YEW</b> |                 |                  |
| 18 to 24 in. ....                                 | 3.75            | 3.50             |
| 2 to 2½ ft. ....                                  | 4.00            | 3.75             |
| 2½ to 3 ft. ....                                  | 5.50            | 5.00             |
| <i>c. compacta</i> <b>COMPACT SPREADER</b>        |                 |                  |
| 15 to 18 in. ....                                 | 3.25            | 3.00             |
| 18 to 24 in. ....                                 | 3.75            | 3.50             |
| <i>c. nana</i> <b>DWARF YEW</b>                   |                 |                  |
| 12 to 15 in. ....                                 | 2.75            | 2.50             |
| 15 to 18 in. ....                                 | 3.50            | 3.25             |
| 18 to 24 in. ....                                 | 4.50            | .....            |
| <i>c. nana erecta</i> <b>UPRIGHT DWARF YEW</b>    |                 |                  |
| 2 to 2½ ft. ....                                  | 7.00            | .....            |
| 2½ to 3 ft. ....                                  | 7.50            | .....            |

### STOVEKEN PYRAMIDAL YEW

We consider this new, pyramidal variety originated by the late Alexander M. Stoveken at A. N. Pierson's in Cromwell, Conn., to be the best Pyramidal Yew on the market. A narrow pyramid in shape with exceptionally fine dark foliage, it has proven hardy in this area for the past fifteen years.

Sorry our favor of bookings have been so heavy, we are sold out for Fall and Spring.

|   |      |       |
|---|------|-------|
| <i>intermedia</i> (spreading) <b>INTERMEDIATE YEW</b> |      |       |
| 15 to 18 in. ....                                     | 3.25 | 3.00  |
| 18 to 24 in. ....                                     | 3.50 | 3.25  |
| <i>media</i> <b>SPREADING</b>                         |      |       |
| 15 to 18 in. ....                                     | 3.00 | 2.75  |
| 18 to 24 in. ....                                     | 3.75 | 3.50  |
| <i>media halloriana</i> <b>HALLORAN STRAIN</b>        |      |       |
| 15 to 18 in. ....                                     | 3.00 | 2.75  |
| 18 to 24 in. ....                                     | 3.75 | 3.50  |
| 2 to 2½ ft. ....                                      | 5.00 | 4.50  |
| <i>m. hatfieldi</i> (upright) <b>HATFIELD YEW</b>     |      |       |
| 15 to 18 in. ....                                     | 2.75 | 2.50  |
| 18 to 24 in. ....                                     | 3.00 | 2.75  |
| 2 to 2½ ft. ....                                      | 4.50 | ..... |

*TAXUS—continued*

|                                    | 10 rate<br>each | 100 rate<br>each |
|------------------------------------|-----------------|------------------|
| <i>m. hick's</i> <b>HICK'S YEW</b> |                 |                  |
| 12 to 15 in. ....                  | 2.50            | .....            |
| 15 to 18 in. ....                  | 2.75            | 2.50             |
| 18 to 24 in. ....                  | 3.00            | .....            |

*THUYA occidentalis*

|  |      |      |
|--|------|------|
| <i>o. douglasi (spiralis)</i> <b>SPIRAL ARBORVITAE</b> |      |      |
| 18 to 24 in. ....                                      | 2.00 | 1.75 |
| 2 to 3 ft. ....  | 2.50 | 2.25 |
| 3 to 4 ft. ....  | 3.50 | 3.25 |

|   |      |      |
|---|------|------|
| <i>o. elegantissima</i> <b>GOLD TIPPED ARBORVITAE</b> |      |      |
| 18 to 24 in. ....                                     | 2.00 | 1.75 |
| 2 to 3 ft. ....                                       | 2.50 | 2.25 |
| 3 to 4 ft. ....                                       | 3.75 | 3.50 |

**DARK AMERICAN ARBORVITAE**

(*Thuya occidentalis nigra*)

A very bushy type of very dark green foliage which holds its color well in winter.

|                   | 10 rate<br>each | 100 rate<br>each |
|-------------------|-----------------|------------------|
| 18 to 24 in. .... | 2.00            | 1.75             |
| 2 to 3 ft. ....   | 2.25            | 2.00             |
| 3 to 4 ft. ....   | 2.75            | 2.50             |

|   |      |       |
|---|------|-------|
| <i>o. pyramidalis</i> <b>PYRAMID ARBORVITAE</b> |      |       |
| 18 to 24 in. ....                               | 2.00 | 1.75  |
| 2 to 3 ft. ....                                 | 2.25 | 2.00  |
| 3 to 4 ft. ....                                 | 2.75 | ..... |
| 4 to 5 ft. ....                                 | 3.75 | 3.50  |

|  |      |      |
|--|------|------|
| <i>thuya o. Rosenthali</i> <b>ROSENTHAL'S ARBORVITAE</b> |      |      |
| 18 to 24 in. ....  | 2.25 | 2.00 |

|   |      |      |
|---|------|------|
| <i>TSUGA canadensis</i> <b>CANADIAN HEMLOCK</b> |      |      |
| 18 to 24 in. ....                               | 2.75 | 2.50 |
| 2 to 3 ft. ....                                 | 5.00 | 4.75 |
| 3 to 4 ft. ....                                 | 6.50 | 6.00 |

|   |      |      |
|---|------|------|
| <i>carolinianum</i> <b>CAROLINA HEMLOCK</b> |      |      |
| 18 to 24 in. ....                           | 3.50 | 3.25 |
| 2 to 2½ ft. ....                            | 4.50 | 4.00 |

ALL STOCK CERTIFIED FOR SHIPMENT  
OUTSIDE QUARENTINE AREAS.

SPECIFY WHETHER YOU WANT STOCK  
BALLED IN ONION SQUARES, OR  
AMERICAN BURLAP.

**LINING OUT STOCK TRANSPLANTED**

**2 YEAR LINERS**

| Varieties         | Sizes | Times<br>Trans-<br>planted | 100<br>Rate | 1000<br>Rate |
|-------------------|-------|----------------------------|-------------|--------------|
| Euonymous Vegetus |       | Once                       | \$30.00     | \$250.00     |

**2 YEAR SEEDLING'S**

|  | 10 rate<br>each | 100 rate<br>each |
|--|-----------------|------------------|
| <i>THUYA occidentalis</i> <b>AMERICAN ARBORVITAE</b> |                 |                  |
| 3 to 5 in. ....                                      | \$4.00          | \$30.00          |
| <i>o. pyramidalis</i> <b>PYRAMIDAL ARBORVITAE</b>    |                 |                  |
| 3 to 5 in. ....                                      | 4.00            | 30.00            |
| Ideal for growing on for understocks.                |                 |                  |

**4 YEAR LINERS**

|                      |            |       |       |        |
|----------------------|------------|-------|-------|--------|
| Taxus M. Halloriana  | 10" to 12" | Twice | 50.00 | 450.00 |
| Taxus C. Nana Erecta | 10" to 12" | Twice | 50.00 | 450.00 |

Regret owing to heavy sales of last spring, and so many vacant areas to restock our offering on liners this fall and spring is about out on 2 year and 4 year stock.

**BROAD LEAFED EVERGREENS**

**EUONYMOUS RADICANS VEGETUS**

(Big Leaf Winter Creeper)

|                       | 100<br>each | 1000<br>each |
|-----------------------|-------------|--------------|
| 2 YEAR Once 6" to 10" | .30         | .25          |

|   |      |      |
|---|------|------|
| <i>KALMIA latifolia</i> <b>MOUNTAIN LAUREL</b><br>(Cut-backs) |      |      |
| 12 to 18 in. ....   | 2.50 | 2.25 |
| 18 to 24 in. ....   | 3.25 | 3.00 |

|  |      |       |
|--|------|-------|
| <i>LEUCOTHE catesbaei</i> <b>DROOPING LEUCOTHE</b> |      |       |
| 12 to 18 in. ....                                  | 2.50 | ..... |

|   |      |      |
|---|------|------|
| <i>PIERIS japonica</i> <b>ORIENTAL PIERIS</b> |      |      |
| 12 to 15 in. ....                             | 1.75 | 1.50 |
| 15 to 18 in. ....                             | 2.25 | 2.00 |
| 18 to 24 in. ....                             | 2.75 | 2.50 |



## DECIDUOUS ORNAMENTAL TREES

|                                      | 10 rate<br>each                              | 100 rate<br>each |
|--------------------------------------|--|------------------|
| <i>ACER saccharum</i>                | <i>SUGAR MAPLE</i>                           |                  |
| 6 to 8 ft. ....                      | 2.75   | .....            |
| 8 to 10 ft., 1 to 1¼ in. cal. ....   | 3.75   | .....            |
| 10 to 12 ft., 1¼ to 1½ in. cal. .... | 5.00   | .....            |
| 10 to 12 ft., 1½ to 1¾ in. cal. .... | 6.50   | .....            |
| 10 to 12 ft., 1¾ to 2 in. cal. ....  | 7.50   | .....            |
| <i>BETULA Papyrifera</i>             | <i>CANOE OR PAPER BIRCH</i>                  |                  |
| 4 to 5 ft. ....                      | 2.50   | 2.25             |
| 5 to 6 ft. ....                      | 3.00   | 2.75             |
| 6 to 7 ft. ....                      | 3.50   | 3.00             |
| 8 to 10 ft. ....                     | 4.50   | .....            |
| <i>CORNUS Florida</i>                | <i>WHITE DOGWOOD</i><br>( <i>Bush form</i> ) |                  |
| 3 to 4 ft. ....                      | 2.50   | 2.00             |
| 4 to 5 ft. ....                      | 3.50   | 3.00             |

## DECIDUOUS ORNAMENTAL SHRUBS

|                            |                             |       |
|----------------------------|-----------------------------|-------|
| <i>AZALEA calendulacea</i> | <i>(Lutea) FLAME AZALEA</i> |       |
| 15 to 18 in. ....          | 2.50                        | ..... |
| 18 to 24 in. ....          | 3.25                        | ..... |
| 2 to 2½ ft. ....           | 4.00                        | ..... |
| 2½ to 3 ft. ....           | 5.50                        | ..... |
| 3 to 3½ ft. ....           | 7.00                        | ..... |
| <i>kaempferi</i>           | <i>TORCH AZALEA</i>         |       |
| 12 to 15 in. ....          | 2.00                        | 1.75  |
| 15 to 18 in. ....          | 2.50                        | ..... |
| <i>mollis</i>              | <i>CHINESE AZALEA</i>       |       |
| 12 to 15 in. ....          | 2.00                        | 1.75  |
| 15 to 18 in. ....          | 2.50                        | ..... |
| <i>poukhanensis</i>        | <i>AZALEA YEDOENSIS P.</i>  |       |
| 12 to 15 in. ....          | 2.00                        | 1.75  |
| 15 to 18 in. ....          | 2.50                        | ..... |



